



**Zenith Bank Plc**  
**Group Audited Results for Year ended 31 December 2021**

**ZENITH BANK PLC RELEASES FINANCIAL YEAR-END 2021 RESULTS**

LAGOS, NIGERIA - 28 February 2022 - Zenith Bank Plc, (Bloomberg: ZENITHBA NL) (“Zenith” or the “Bank”), the Nigerian bank headquartered in Lagos, announces its audited results for the year ended 31 December 2021.

**Financial Highlights**

<b>Income statement</b>			
<i>In millions of Naira</i>	<b>31-Dec-21</b>	<b>31-Dec-20</b>	<b>% Change</b>
<b>Gross earnings</b>	765,558	696,450	10%
Interest and similar income	427,597	420,813	2%
Interest and similar expense	(106,793)	(121,131)	-12%
Net interest income	320,804	299,682	7%
Non-interest income	309,035	251,745	23%
Operating expenses	(289,533)	(256,032)	13%
<b>Profit before tax</b>	<b>280,374</b>	<b>255,861</b>	10%
<b>Profit after tax</b>	<b>244,558</b>	<b>230,565</b>	6%
Earnings per share (N)	7.78	7.34	6%
<b>Balance sheet</b>			
<i>In millions of Naira</i>	<b>31-Dec-21</b>	<b>31-Dec-20</b>	<b>% Change</b>
Gross loans	3,501,878	2,919,342	20%
Customers' deposits	6,472,054	5,339,911	21%
Total assets	9,447,843	8,481,272	11%
Shareholders' fund	1,279,662	1,117,473	15%
<b>Key ratios</b>			
	<b>31-Dec-21</b>	<b>31-Dec-20</b>	<b>% Change</b>
Return on average equity (ROAE)	20.4%	22.4%	-9%
Return on average assets (ROAA)	2.7%	3.1%	-12%
Net interest margin (NIM)	6.7%	7.9%	-15%
Cost of funds	1.5%	2.1%	-28%
Cost of risk	1.9%	1.5%	27%
Cost to income	50.8%	50.0%	2%
Liquidity ratio - <b>Group</b>	71.6%	66.2%	8%
Liquidity ratio - <b>Bank</b>	61.9%	62.5%	-1%
Loan to deposit ratio - <b>Group</b>	54.1%	54.7%	-1%
Loan to deposit ratio - <b>Bank</b>	62.6%	64.5%	-6%
Capital adequacy ratio (CAR)	21.0%	23.0%	-9%
Non-performing loan	4.19%	4.29%	-2%
Coverage ratio	114.4%	113.9%	1%



The Zenith Bank Group achieved year-on-year (YoY) growth in gross earnings of 10% from NGN696.5 billion reported in the previous year to N765.6 billion. This was on the back of 23% YoY growth in non-interest income from N251.7 billion to N309 billion and a 2% YoY growth in interest income from N420.8 billion to NGN427.6 billion.

Profit before tax also grew by 10% from NGN255.9 billion to NGN280.4 billion in the current year. The increase was due to growth in the top-line and very strong management of our treasury portfolio that increased efficiency, resulting in a drop in interest expense by 12% from NGN121.1 billion in 2020 to NGN106.8 billion in the current year. This further led to a 7% increase in net interest income of NGN320.8 billion in 2021 from NGN299.7 billion in 2020.

Customer deposits increased by 21%, growing from NGN5.34 trillion in the previous year to NGN6.47 trillion in the current year. The growth in customer deposits came from both our corporate and retail customers, with retail deposits continuing to grow, up by NGN146 billion from NGN1.72 trillion in 2020 to NGN1.87 trillion in 2021. The Group's continuous drive for retail deposits combined with the strategic rebalancing of its funding base helped to reduce cost of funding from 2.1% to 1.5% in the current year. However, net interest margin declined from 7.9% to 6.7% in the current year due to lower yields on held-to-maturity (HTM) investment securities. Operating expenses grew by 13% YoY but growth remains below the inflation rate. The Group improved its Earnings per Share (EPS) which grew by 6% from NGN7.34 to NGN7.78, however, returns on equity and assets reduced from 22.4% to 20.4% and from 3.1% to 2.7% respectively due to the significant growth in the balance sheet.

Total assets increased by 11%, growing from NGN8.48 trillion in 2020 to NGN9.45 trillion in 2021, mainly driven by growth in customers' deposits. With the steady recovery in economic activities, the Group prudently grew its gross loans by 20%, from NGN2.9 trillion in 2020 to NGN3.5 trillion in 2021 with moderated NPL ratio from 4.29% to 4.19% YoY. The capital adequacy ratio reduced from 23% to 21% while liquidity grew from 66.2% to 71.6%. Both prudential ratios are still well above regulatory thresholds.

In 2022, the Group intends to consolidate on the gains achieved in the previous year in all business segments and combine leadership in the industry, innovation and technology to drive improved performance and deliver enhanced returns to all stakeholders.

- ENDS -



**Teleconference Call Details:**

*Zenith Bank Plc (Bloomberg: ZENITHBA: NL), management will have a teleconference call on Thursday, March 3<sup>rd</sup>, 2022, at 3pm Lagos time (2pm London/3pm Johannesburg/9am New York) with its senior management to announce Zenith Bank Plc's audited financial results for the full-year ended 31 December 2021. At the end of the call, there will be an opportunity for management to take questions from investors and analysts.*

*Please see attached the full-year 2021 Group Financial Results.*

*The presentation to investors and analysts will be posted to Zenith Bank's website before the conference call.*

*The teleconference call facility can be accessed via the internet only, kindly register at <http://www.diamondpass.net/3280972>. Please note that you will only receive dial-in details after registration.*

**Name: Zenith Bank FYE 2021 Conference Call**

**Date: Thursday, March 3<sup>rd</sup>, 2022**

**Time: 3pm Lagos time**

**Registration link: <http://www.diamondpass.net/3280972>**

*If you have any queries, please do not hesitate to contact the below:*

*Zenith Bank Plc*

*Mukhtar Adam, PhD - CFO +234 7040000201*

*Taiye Ayandibu, CFA - Investor Relations +234 7040001112*

*Africa Practice (Investor Relations advisers)*

*Oludamilare Adesola +234 9097432518*



**Notes to editors:**

*About Zenith Bank Plc*

*Zenith Bank Plc offers its clients a wide range of corporate, investment, business and personal banking products and solutions. It is one of the biggest and most profitable banks in Nigeria. The bank was established in May 1990 and started operations in July same year as a commercial bank. It became a public limited company on 17 September, 2004 and was listed on the Nigerian Stock Exchange on 21 October, 2004 following a highly successful Initial Public Offering (IPO). Zenith Bank listed on the London Stock Exchange via a non-capital raising GDR on 21 March, 2013. The bank presently has a shareholder base of over half a million, an indication of the strength of the Zenith brand.*

*It is headquartered in Lagos, Nigeria. With over five hundred (500) branches and business offices nationwide Zenith Bank has presence in all the state capitals, the Federal Capital Territory (FCT) and major towns and metropolitan centres in Nigeria. The bank's expansion is not limited to Nigeria as Zenith became the first Nigerian bank in 25 years to be licensed by the Financial Services Authority (FSA) in the UK for the commencement of banking operations by Zenith Bank (UK) Limited in April, 2007. This is in addition to its presence in Ghana, Zenith Bank (Ghana) Limited, Sierra Leone, Zenith Bank (Sierra Leone) Limited, Gambia, Zenith Bank (Gambia) Limited and a representative office in Beijing, China and Dubai branch of Zenith Bank UK.*

*More information can be found at [www.zenithbank.com](http://www.zenithbank.com)*